

## Mannheim Meetings

56. *International Film Festival Mannheim-Heidelberg, October 9 – 21, 2007*

Mannheim Meetings: October 14 – 18, 2007

Deadline: 31.7.2006

The **Mannheim Meetings offer one-to-one meetings and training for film producers, distributors, and sales agents in the art-house arena.** The Mannheim Meetings have for many years served as an annual meeting place for more than 300 producers, sales agents, distributors, and buyers from all over the world. Project-based and pre-arranged **one-to-one meetings** make up the core of the Mannheim Meetings. The informal and relaxed atmosphere, while at the same time concentrated and professional, is well renowned.

Art-house film projects looking for co-production and co-financing partners are structured according to their respective status of financing:

- **Ideas, treatments, scripts:** film projects at a very early stage, an opportunity for producers who are open for new ideas in production;
- **Film projects (Type 1)** from Northern, Western & Southern Europe, Eastern Europe, Latin America, Canada and Africa **that have only a minor financing scheme in place**;
- **Film projects (Type 2)** from Northern, Western & Southern Europe, Eastern Europe, Latin America, Canada and Africa **that have an average 50% financing scheme in place** (30 to 70%);
- **Film projects (Type 3)** from Northern, Western & Southern Europe, Eastern Europe, Latin America, Canada and Africa **that have an almost complete financing scheme in place**, a rough cut is available and post-production financing is needed;
- **Arthouse films for sale:** completed films realized in Europe and/or that are to be released on the European market and that were finished during the last two years and have yet to be sold widely enough in Europe. They can be submitted by sales agents and also by producers;
- **Distribution cooperation** (European distributors): distributors have the possibility to meet in pre-arranged meetings to discuss possible cooperation for release of art-house films in Europe.

The Mannheim Meetings also offer to young producers and distributors **consulting and support** in all areas of production and distribution: in one-to-one meetings, in various workshops, and in roundtable discussions.

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